

GREAT PARTNERSHIPS CREATE GREAT POSSIBILITIES

Bringing new acquisitions, licenses & partnerships into our portfolio



Future expansion in 3 core areas

Oncology

- Solid tumors & hematology
- Best or first-in-class approaches in areas of high unmet need
- Biomarker segments
- Smaller patient segments attractive for mid-sized companies

Rare Disease

- High unmet needs in underserved rare diseases
- Drive liver & bone franchises; expand to new disease areas
- Good fit for clinical development & go-to-market model

Neuroscience

- Rare neurological disorders in pre-proof-of-concept programs
- Expand beyond neurotoxins in non-rare to adjacent areas
- Rare & non-rare disorders Phase III & beyond
- Strong innovation & scientific advances

No competing internal pipeline
Exclusively sourcing through external innovation

with a biotech mindset

Direct leadership decision-making for all programs accelerates execution

Talents attracted from Pharma, Biotech and academia, to drive shared success through creative collaborations

At Ipsen we believe in the power of partnerships to create great possibilities



Together with Ipsen

TOGETHER, LET'S MAKE A WORLD OF DIFFERENCE TO PATIENTS



Learn more about Ipsen: www.ipсен.com/partnering



Global
With the power to maximize the potential of your innovations



Right-Sized
With the proven ability to develop and bring your innovations to patients



Focused
In 3 core areas: Oncology, Rare Disease, Neuroscience



Relationship Driven
Showing the same devotion to the success of your asset as you do



WE HAVE THE TENACITY TO CARRY YOUR INNOVATIONS FORWARD

2024 sales of >€3.4bn & 7 medicines with potential sales of >€500m by 2027

Track record maximizing every asset worldwide across multiple indications

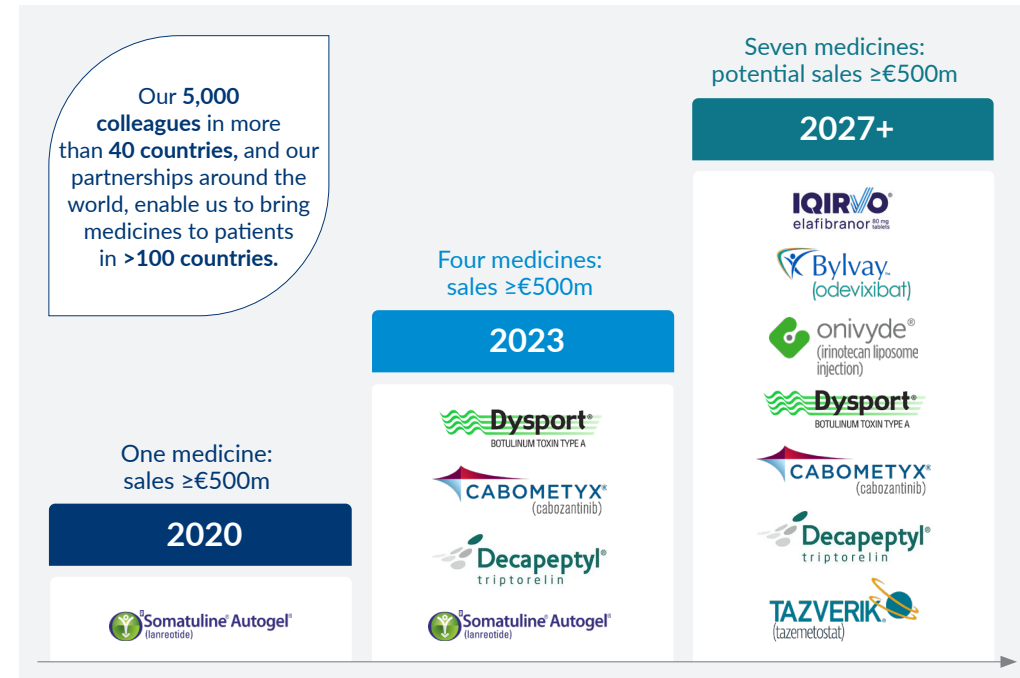
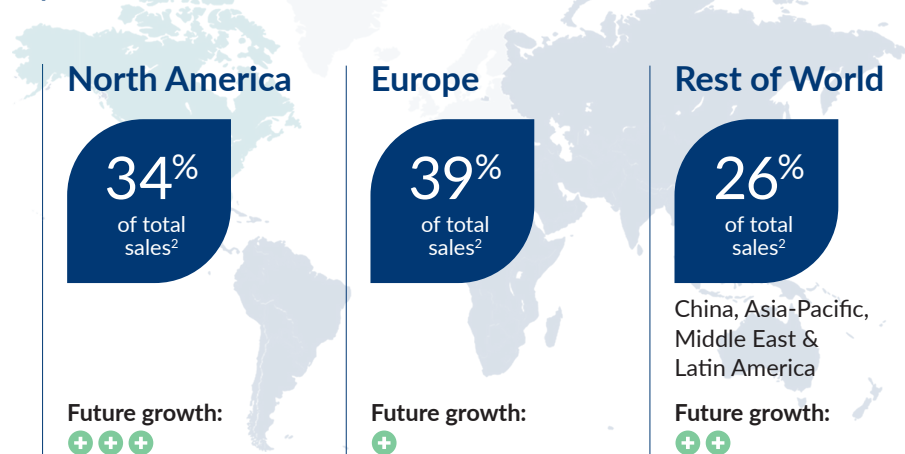
a global biopharma company...

Solid financial execution generating €5bn cumulative firepower by 2027¹

GROWING AND PUSHING BOUNDARIES

Global leader delivering >€3.4bn sales in 2024 with growth across all regions and therapeutic areas

- Total sales growth FY24: +9.9%*
- 2024 Core Operating Income: €1.1bn
- 2024 Core Operating Margin: 32.6%



* At constant exchange rate, ² Full Year 2024 sales by region. Europe is defined in this presentation as the E.U., the U.K., Iceland, Liechtenstein, Norway and Switzerland.

OUR GLOBAL PARTNERING & EXTERNAL INNOVATION TEAM

Global Partnering & External Innovation Management Team



Philippe Lopes-Fernandes
EVP, Chief Business Officer
philippe.lopes-fernandes@ipsen.com



David Jenkins
SVP, Head of Research & External Innovation
david.jenkins@ipsen.com

- Oncology
- Rare Disease
- Neuroscience

External Innovation Team



Anuradha Connor
VP, Head of Oncology External Innovation
anuradha.connor@ipsen.com



Clément Gautier
Sr. Dir., Head of Neuroscience & Rare Disease External Innovation
clement.gautier@ipsen.com



Srimoyee Ghosh
Sr. Dir., External Innovation
srimoyee.ghosh@ipsen.com



Chris Hupp
Sr. Dir., External Innovation
christopher.hupp@ipsen.com



Matthew Beard
Sr. Dir., External Innovation
matthew.beard@ipsen.com



Florence Dal Degan
Sr. Dir., External Innovation
florence.dal.degan@ipsen.com



Mike Burbridge
Sr. Dir., External Innovation
mike.burbridge@ipsen.com



Jon Travers
Sr. Dir., External Innovation
jon.travers@ipsen.com



Savitri Mandapati
Assoc. Dir., External Innovation
savitri.mandapati@ipsen.com



Shira Landskroner-Eiger
Dir., External Innovation
shira.landskroner-eiger@ipsen.com



Kalyan Chakravarthy
Assoc. Dir., External Innovation
kalyan.chakravarthy@ipsen.com



Guillaume Harmange
Principal Scientist, External Innovation
guillaume.harmange@ipsen.com

Rare Disease & Neuroscience Global Partnering team



Lori Badura
VP, Head of Global Rare Disease & Neuroscience Partnering
lori.badura@ipsen.com

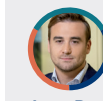


Marine Beurdeley
Sr. Dir., Global Partnering
marine.beurdeley@ipsen.com

Late-Stage Global Partnering Team



Romain Vitte
Sr. Dir., Global Partnering
romain.vitte@ipsen.com



Jean-Baptiste de Peretti
Sr. Mgr., Global Partnering
jean-baptiste.de.peretti@ipsen.com

Oncology Global Partnering Team



Nick Gagnon
VP, Head of Oncology Global Partnering
nick.gagnon@ipsen.com



Jordan Gass
Sr. Dir., Global Partnering
jordan.gass@ipsen.com



Madee Gooriah
Sr. Dir., Global Partnering
madee.gooriah@ipsen.com



Masha Kurbatova
Sr. Dir., Global Partnering
masha.kurbatova@ipsen.com



Auree Bernier Gruson
Dir., Global Partnering
auree.bernier.gruson@ipsen.com

Alliance Management Team



Naomi Binoche
VP, Head of Alliance Management
naomi.binoche@ipsen.com



Eric Ferrandis
VP, Strategic Alliances
eric.ferrandis@ipsen.com



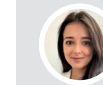
Sarah Desi
Sr. Dir., Strategic Alliances
sarah.desi@ipsen.com



Guillaume Gimonet
Sr. Dir., Strategic Alliances
guillaume.gimonet@ipsen.com



Delphine Vignaud
Sr. Dir., Strategic Alliances
delphine.vignaud@ipsen.com



Meryem Nadifi
Dir., Strategic Alliances
meryem.nadifi@ipsen.com



Julie Marion
Sr. Dir., Strategic Alliances
julie.marion@ipsen.com

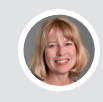
Global Partnering Operation



Benjamin Boiseau
Sr. Dir., R&D and BD communication
benjamin.boiseau@ipsen.com



Jess Smith
Sr. Dir., R&D and BD communication
jess.smith@ipsen.com



Annwen Heaney
Manager, Global Partnering Operations
annwen.heaney@ipsen.com

Please contact the appropriate team member or email bus.devpt@ipsen.com



¹ Based on net debt at 2.0x EBITDA and excluding sale of any assets